

Central European University announces an opening for a postdoctoral fellow for two years, starting from September 2010 or later, to work on a project in behavioral economics regarding how people take into account their reputation -what others might think of them- when making decisions. Specific research questions about the role of reputation in decision-making and the cognitive bases of reputation management include: do people use routines or heuristics whose function is to manage their reputation? Is there cross-cultural variations in the ways people manage their reputation and, if there is, why? What, of altruistic behavior, can be accounted for in terms of reputation management? To what extent, and in which sense, are people rational when they manage their reputation?

#### Duties and responsibilities:

The post-doctoral researcher will participate to the study of reputation management in a behavioral economic framework. The objectives include: a) specifying hypotheses about the cognitive processes at work in reputation management; b) designing experimental paradigms to test these hypotheses; c) participating to the writing of applications for funding.

#### Qualifications:

Ph.D. when they take the position, A promising record of prior research accomplishments, S/he should be conversant with the experimental method in psychology and behavioral economics, Familiarity with the problems of cooperation, game theory, evolutionary psychology, theories of bounded rationality and/or cross-cultural psychology is an advantage.

#### Employment details:

The post-doctoral researcher will receive a grant. Starting date: September 2010 or later Full-Time job, 24 months. How to apply:

Applicants need to submit a cover letter stating research interest, a CV and contact address for 2 references. The application deadline is May 14, 2010

Informal inquiries about the positions can be addressed to Dr. Christophe Heintz: e-mail:

HeintzC@ceu.hu

Please send your complete application package to: ceu-hro@ceu.hu - including job code in subject line: 2010/005 or Central European University Human Resources - Code: 2010/005 Budapest, Nador utca 9 H-1051 Hungary Electronic applications are encouraged. We will start reviewing applications in mid-May, 2010. CEU is an equal opportunity employer.